

# Your Reliable Partner for Infor ERP Integrations

HubKor is a cloud-based integration platform that sync tightly between many best-of-breed. Cloud applications to Infor cloud and On-Prem ERP Solutions.



is a cloud-based CRM platform that helps businesses manage customer interactions, store, track, and analyze customer data to enhance sales, marketing, and service operations. It offers customizable features such as contact management, opportunity tracking, AI insights, and reporting tools.

**Integration Overview**  
**2-Way Integration**  
 Streamline CRM and Infor ERP processes, from opportunities to shipments, for a 360° view in Dynamics 365 Sales.

**Product Sync**  
 Sync products for initialization or obsolescence.

**Contacts**  
 Seamlessly sync contacts between systems.

**Inventory**  
 Sync quantity availability or use optional real-time API calls for updates.

**Pricing**  
 Sync list pricing or enable real-time API calls using Infor pricing rules.

**Quote to Order**  
 Convert Dynamics 365 Sales quotes to customer orders in Infor ERP, supporting Infor and Dynamics 365 Sales CPQ.

**Prospect to Customer**  
 Sync approved CRM prospects to ERP, creating new account numbers and syncing back to CRM.

**Shipping Address Sync**  
 Automatically create shipping addresses for new orders or updates from ERP to Dynamics 365 Sales.

**Invoices & Credits**  
 Sync invoices and credit notes to CRM, with the option to stream Infor IDM documents to CRM.

**Shipment Updates**  
 Sync all shipments to CRM for complete visibility.

**Additional Modules**  
 Rental, Service, and Forecasting integration support

**Advanced Capabilities**  
 Supports multi-stores, multi-site setups, and multi-currency operations.

## Services Provided

- Hosted on AWS Platform to offer **scalability, reliability, and security**.
- Fully managed **end-to-end Service** provided by ERP and Dynamics 365 Sales experienced professionals.
- Custom Options Offered upon request.

